



CHARMANT

The CHARMANT Group is an international manufacturer of high-quality spectacle frames. Absolute reliability, highest quality awareness and outstanding service characterize us. This commitment and passion is clearly noticeable in both our house brands and our licensed brands. Our products are sold in over 100 countries worldwide.

As soon as possible, we are looking for
EXPORT SALES MANAGER (m/w/d)

Your responsibilities:

- Provide and demonstrate independent support, consistent development and retention of our international partners (distributors and optical chain stores)
- Acquisition of new customers in defined target markets
- Overall sales and profitability responsibility for the allocated export markets
- Presentation of our collections, creation of suitable offers and preparation of customer visits
- Participation in trade fairs and customer visits on site
- Conducting market research and evaluating customer-relevant data
- Interface function between international customers and internal departments such as customer support, logistics, product development, quality management, marketing

Your profile:

- Successfully completed business studies or a comparable completed commercial education
- At least 3 years of experience in the international distribution of eyewear, fashion accessories, jewellery/watches or other high-quality consumer goods
- Excellent knowledge of spoken and written English. Further foreign language skills are an advantage
- Assessment skills of sales/profitability figures
- Strongly driven by sales targets combined with clear customer orientation
- Positive attitude, ability to work independently and strong self-motivation
- Confident and professional approach to presenting our business and yourself
- Passion for knowledge of other cultures and an enjoyment of traveling

Our offer for you:

- An exciting and diverse work environment in an international company
- Permanent employment with a market-oriented salary
- Attractive social benefits
- Equipment as required to fulfil your duties
- Opportunity for professional development within our international organization
- Location: flexible within Central Europe
- After an intensive induction period, full-time home office working is possible for the right candidate

Have stimulated your curiosity and your interest in becoming part of our team? Then please apply by e-mail to Mrs Andrea Wolf **Andrea.Wolf@charmant.eu** with your complete application documents (in one file) and the indication of your earliest possible starting date/salary expectations.